

EAST AFRICA REGIONAL DIRECTOR

Location: Nairobi, Kenya

About IDinsight

IDinsight designs, deploys and promotes evidence-generating tools that help people improve lives worldwide. We work with governments, non-governmental organizations, foundations, and social businesses across many sectors in Africa and Asia. Overall, we seek **to improve millions of lives by transforming how the global social sector innovates, learns and improves.**

Example Engagements

- **Embedded partnerships:** Long-term, embedded engagements with multiple governments and donors to fuse evidence generation with policy action in the health, education, sanitation, nutrition and social protection sectors.
- **Decision-focused impact evaluation:** Impact evaluations with multiple agribusinesses to improve smallholder farmer income and nutrition.
- **Mixed-methods support:** Shape an NGO's education intervention in Uganda and Ghana by conducting semi-structured interviews, classroom observations, and teacher surveys.
- **Outcomes-based financing:** Advancing the pay-for-results frontier via Africa's first development impact bond in Uganda and Kenya.

Visit www.IDinsight.org for more information.

About the East Africa Regional Director Position

IDinsight's Nairobi-based East Africa team conducts cutting-edge work across multiple countries (Kenya, Tanzania, Uganda, Ethiopia, Ghana and others) and sectors (i.e., agriculture, health, education, sanitation, access to finance). The East Africa Regional Director (EARD) will define and execute IDinsight's regional **strategy** by establishing close advisory relationships, oversee the region's **operations** and support directors in managing a **portfolio of projects**. The EARD will drive IDinsight's work and growth in East Africa with support from IDinsight's CEO and Partner team.

- **Define and execute strategy:** The EARD will be responsible for realizing IDinsight's sector-transforming vision for the region. As IDinsight's primary regional representative, the EARD will develop new client engagements and initiatives and refine IDinsight's multi-country model. Particular emphasis is placed on establishing deep, trusting relationships with government policymakers in East Africa. The EARD will establish him/herself as an expert and trusted advisor to development leaders to increase program effectiveness and shape evidence-based action in the region.
- **Teams and operations:** The EARD will work closely with the Nairobi office operation manager to ensure smooth management of the Nairobi-based teams. This will primarily involve participating in staffing decisions and supervising office finances and approvals. The EARD will also contribute to mentoring IDinsight high-performing staff and supporting regional recruitment efforts.
- **Portfolio of projects:** The EARD will also provide strategic guidance for a client portfolio in the region, and assume the responsibility for ensuring that projects improve lives via enhanced decisions and actions.

Career Development

Career and skill development is a priority for all IDinsight employees. IDinsight's entrepreneurial culture allows for the role to be tailored to individual passions, goals and preferences. IDinsight is also committed to facilitating work-life flexibility to maximize professional satisfaction and sustainability. The EARD role is a Partner track position.

Qualifications

- Deeply passionate about international development and social impact
- Outstanding interpersonal skills – a “people person” who can develop deep, trusting relationships with senior counterparts.
- 10 years of relevant experience, with a strong preference for deep East Africa and government experience.
- Proven ability to be an inspiring leader in a dynamic, multicultural environment
- Advanced degree (Masters or PhD), preferably in public policy, economics, public administration, business or public health
- Interest in using evidence to improve social impact - fluency in impact evaluation a plus
- Record of driving organizational growth
- Direct client management experience
- Willingness to travel as needed and work with remote colleagues
- Strong quantitative and critical thinking skills Self-starter and quick learner who can hit the ground running
- Thrives in small/medium organization setting, and able to adapt to dynamic growth and change
- Excited to work across many international development sectors
- Lifelong learner with keen intellectual curiosity and sense of humor

Compensation

Dependent on relevant experience and background. Competitive with similar roles. Benefits include travel budget to return home if relevant, retirement plan, generous leave, relocation allowance, comprehensive international health insurance and medical evacuation, and technology stipend.

Start Dates

Flexible start during 2nd half of 2018. Two-year commitment required.

To Apply

Please apply online using this [application form](#). You will be asked to submit a cover letter and resume to Cover letter should include an explanation of interest in the EARD role and earliest possible start date. Please direct any questions to careers@IDinsight.org.

IDinsight reviews applications on a regular basis. Only short-listed candidates will be contacted. IDinsight is an equal opportunity employer.